



Date 15.12.2025

ToR for a subcontractor for the project Local voices to the global process – “Civil Society shapes the Just Transition”

1 Background/Hintergrund

The projects' global objective is to strengthen the Just Transition Process in four different world regions, which include anchor countries for the German government, so called P+ countries. Just transition is widely defined, as changing to a low-carbon economy, while making sure that decent work, poverty eradication and social inclusion for everyone are integral parts. According to Germanwatch, this can only function well if local civil society can shape and influence the Just Transition process based on their needs and if it creates support especially for vulnerable people to leave no one behind. To properly involve civil society and make their voices heard it is important to ensure early engagement, support a regular and transparent flow of information, incorporate stakeholder feedback and consider differences in access and power. Therefore, we define the specific objective of the project to support the just transition process in the Western Balkans, in Peru, in Indonesia and in India by leveraging the expertise of local civil society networks to inform the international discourse with local knowledge and to create impact on the global political scenery.

2 Purpose, Objectives and Use / Bedarfsbegründung, Ziel und Zweck

We have two partners for the Western Balkans Component: Balkan Green Foundation for Kosovo and Belgrade Open School for Serbia. To address the region as a whole it is necessary to have one more organization that provides knowledge for North Macedonia and the good practices of Just Transition happening in North Macedonia. Like this, we get a better understanding of the region as a whole.

3 Roles/ Rollen

Germanwatch coordinates the project and all partners. We compile knowledge and address the advocacy activities in Germany and for the EU. The contractor would gather intelligence from North Macedonia in regard to Just Transition. The contractor coordinates a local core group, in a coal Region; Region of Just Transition.

4 Scope of Work / Leistungsumfang

Responsible to coordinate and implement all national activities happening in North Macedonia in full responsibility. Contributing to the regional activities with local knowledge and expertise, support the Lead organisation in organisational matters.

5 Methodology/ Methodik

Adherence to BMZ project guidelines is essential.

6 Outputs and (interim-)Deliverables / Erwartete (Zwischen-)Ergebnisse

- National Policy Brief by the end of 2026
- One National Dialogue Forum by the end of 2026

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7 Tentative timeline and milestones / Zeitplan und Meilensteine

Activity / Leistung	Suggestive time line / Anvisierter Zeitplan
1. Develop and closely work with a core group	See timetable in attachment
2. Write and disseminate a national policy brief	
3. Organise and implement two national dialogue forums (2026 and 2027)	
4. Support the production of a regional road map	
5. Organise in coordination with project partners a regional dialogue forum (2027)	
6. Organise in coordination with project partners two virtual cross-border discussion events	
7. Organise in coordination with project partners an advocacy trip to Berlin	
8. Participate in bi-annual global virtual meetings for 1,5 hours each	
9. Participate in a panel on the SBs 2027 with all partners, including the preparation of the event	
10. Nationally constantly work on media and awareness raising	

8 Expert Profile / Eignungskriterien

Zur Formulierung der Eignungskriterien siehe „Arbeitsablauf für Sachmittelverausgabung“

For the wording of expert profile, see the workflow for “Arbeitsablauf für Sachmittelverausgabung”

- Minimum wage compliance if staff are employed
- Severe Knowledge of the Just Transition Process in North Macedonia and the Western Balkan Region
- Proven Advocacy Activities on National, Governmental level and through regional networks
- Active Working Group in coal regions

9 Award criteria

- Price (50%)
- Proven Network in the Region (10%)
- Past track Record of Advocacy on National Governmental level (10%)
- Active Working Group in coal regions (30%)

Documents to be submitted

All documents necessary for the evaluation of the selection and award criteria

- Self-Confirmation of compliance with minimum wage if staff are employed (Template will be provided if desired)
- Financial Offer
- Membership of Regional Networks
- Samples of Advocacy Work on National Governmental Level



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10 Decision on the most economical offer and time frame of the call for tenders/ Entscheidung über wirtschaftlichstes Angebot und Zeitrahmen der Ausschreibung

- The contract will be awarded to the most economically advantageous tender, i.e. the tender offering the best price-quality ratio according to our awarding criteria.

- Please submit your offer as an official, encrypted document on your company letterhead, combined into a single PDF file, via email.

The deadline for submission is 04 January 2026, 12:00 (noon) Central European Time. Offers should be sent to Verena.Alert@germanwatch.org, with a copy to Tiare.Lopez@germanwatch.org.

Please send us the encryption code 12 hours after the submission deadline.

Late or incomplete applications will not be considered.

ATTACHMENT TIMETABLE



calendar
2026_2027.xlsx